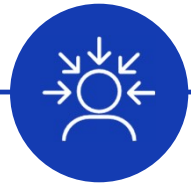


Use case: BICS IoT solutions for IoT service providers

The challenge

To build long-term revenues streams from global enterprises, IoT service providers must be able to implement their own IoT platforms and telecoms assets and incorporate worldwide connectivity into their offerings.



Customer context

- There are currently 52 IoT service providers worldwide
- The cellular IoT market is projected to grow from to **\$15.4 billion by 2027**
- Systems integration and connectivity will be strong contributors to IoT revenue



IoT service provider – Key priorities

- **Seamless global IoT connectivity**
- Help customers launch global connected services
- Provide customers with management of connectivity and analytics



IoT connectivity requirements

- Seamless, flexible **multi-network coverage** for all types of connections
- Fast time-to-market
- Management, monetization, and troubleshooting capabilities



Use case: BICS IoT solutions for IoT service providers

The solution

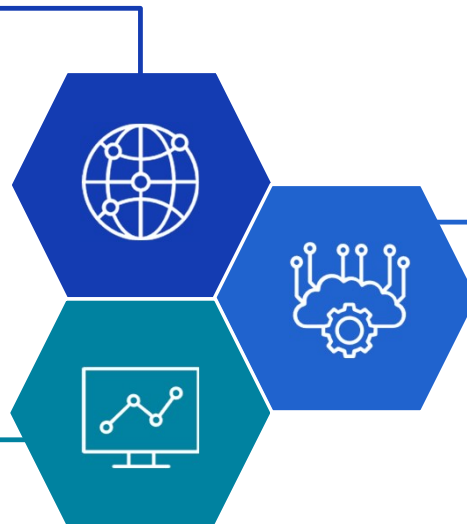
BICS SIM for Things offers cost effective worldwide connectivity for devices and services, and provides a state-of-the-art environment to deploy, manage, and bill all activities.

An ideal solution for large integrators

- **Flexible deployment models:**
 - end-to-end connectivity
 - roaming solution
- Reduce time-to-market for a global deployment **from months to weeks**

Self-management and monetization

- Flexible platform with full autonomy for management and monetization of large fleets
- Benefit from BICS' advantageous rates



Reliable and seamless global connectivity

- Multi-network connectivity across 700 networks in 200 countries
- Access all types of connectivity
- Fully compliant with GSMA Open Connectivity guidelines

Results

- Integrate a comprehensive, global network supporting all types of connectivity
- Fast time-to-market
- All the infrastructure you need to deliver your own IoT service